



At a Glance

Rhodia Romania

Industry

Chemical

Employees

29,500

Logistics

Products sold in 150 countries

Solution

Epicor iScala

Business Challenge

Needed a flexible enterprise solution that would generate specific reports consolidated in different currencies

Solution

Rhodia implemented Epicor iScala collaborative enterprise resource planning solution with country-specific localizations and multi-language capabilities

Business Benefits

- Having a reliable database
- Having good reports in short time
- Having good control of the commercial and accounting operations

“We chose Epicor iScala for the flexibility in obtaining reports with different cost centers in different currency,” said Traian Ionescu, general manager for Rhodia Romania.

Rhodia Romania is selling chemical specialty products imported from Mother Company. “We have an eight person commercial team, a warehouse in Bucharest and a few others in our main customers and distributors,” said Ionescu.

“We needed specific reports consolidated in different currencies and we had to make manual or automatic repartitions using some criteria for common costs on different cost centers.

“Epicor iScala is a good solution for small and medium enterprises, flexible, easy to maintain if the initial settings were correctly done,” Ionescu commented.

The system is relatively easy to use once the users are very well trained. The system has generated an increase in efficiency by improving access to information and improving account keeping.

Ionescu added, “What our customers certainly notice is a different account schedule when we try to check the payments with them.

“The implementation was done four years ago and it wasn’t easy, but we have in the meantime successfully passed a few upgrades.”

“The service has improved each year with Epicor Scala. At present, our system is stable and we haven’t had to use the Epicor Scala support team for quite a long time (more than a year),” Ionescu concluded.

About Rhodia Romania

Rhodia, one of the world's leading specialty chemical companies, helps to improve the quality of consumers' lives by developing high value-added products, solutions and services in the areas of automotive, healthcare, fragrance, apparel, electronics, personal care and environmental protection.

With net sales of 7.4 billion euros for 2000, 29,500 employees and products sold in 150 different countries, Rhodia is one of the world's major specialty chemical companies.

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Rhodia Romania

About Epicor Software Romania

Epicor Software Romania (formerly Scala Business Solutions) is a fully-owned subsidiary of Epicor Software Corporation of the U.S. and a partner of Ciber Group Ltd and Hummingbird Ltd for the Romania territory. Over its 10 years of activity, the company developed a unique set of skills in delivering complex, enterprise-wide solutions by aggregating international market-leading software suites from Epicor, Ciber (Customer Relationship Management) or Hummingbird (Document Management).



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